



ASSOCIATION OF FLIGHT ATTENDANTS-CWA, AFL - CIO
Hawaiian Airlines Master Executive Council

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Negotiations Update for Hawaiian Airlines Flight Attendants October 31, 2008

Your AFA negotiating team just concluded two weeks of meetings with the Company. The AFA team consists of MEC President Sharon Soper, Negotiating Committee Chairperson Diana Huihui, HNL LEC President Scott Akau, LAX flight attendant Ka'imi Lee and AFA Sr. Staff Negotiator Mark Littleton. The Company's team consists of Vice President of Inflight Louis Saint-Cyr, Sr. Director of Labor Relations Janis Bumgarner, Sr. Director of Contract Administration Matt Bernier, Sr. Director of Finance Fred Prouté and Sr. Supervisor Elua Bruns.

During this session of negotiations, your bargaining team met with CEO Mark Dunkerley, Executive Vice President Operations Charlie Nardello and Vice President of Inflight Louis Saint-Cyr. Also participating in this meeting were MEC Vice President Scott Henton, MEC Secretary Kehau Gerona and, by telephone, LAX LEC President Joni Kashiwai. The purpose of this meeting was to discuss the environment in which we find ourselves within our company, within the industry and within the economy as a whole. The company was seeking feedback from your union leaders to see if there might be a way to conclude negotiations sooner rather than later.

After the meeting, your negotiating team consulted with Bill Swelbar, AFA's representative on the Hawaiian Airlines Board of Directors, airline economist Dan Akins and other AFA Staff and advisors. We wanted to gather as much information as possible prior to making any decisions about altering the course of our negotiations.

After assimilating all the information we could gather, we began to look at alternative ways to approach our negotiations. After evaluating the options that were before us, we met with the company to explain under what terms and conditions we could entertain an alternative approach. The parties agreed there was sufficient common ground to explore an alternative approach. We will begin that process in earnest in our next sessions in November.

We plan to hold meetings with the membership the week of December 8-12 to share with you the information that led us to explore the alternative approach, the progress, if any, in the talks and to solicit your feedback on the direction we are taking. The times and locations of the meetings will be posted as soon as they are known. As always, it is important to remember that you will have the final say on any agreement reached by virtue of your ratification vote.

We appreciate your interest and support as we continue through the Section 6 Negotiations process. We will do our best to keep you informed and updated after each session. The schedule for upcoming negotiations sessions is as follows:

November 10-21, 2008
January 12-23, 2009
March 9-20, 2009

December 8-12, 2008
February 9-20, 2009
April 20- May 1, 2009

In Solidarity, Your AFA Negotiating Team